For Sale

± 8 acres of Land at the corner of Route 33 & Route 249 New Kent, Virginia



FOR ADDITIONAL INFORMATION, PLEASE CONTACT:

Campana Waltz Commercial Real Estate, LLC

Travis Waltz 11832 Fishing Point Drive, Suite 400 Newport News, Virginia 23606 757.327.0333

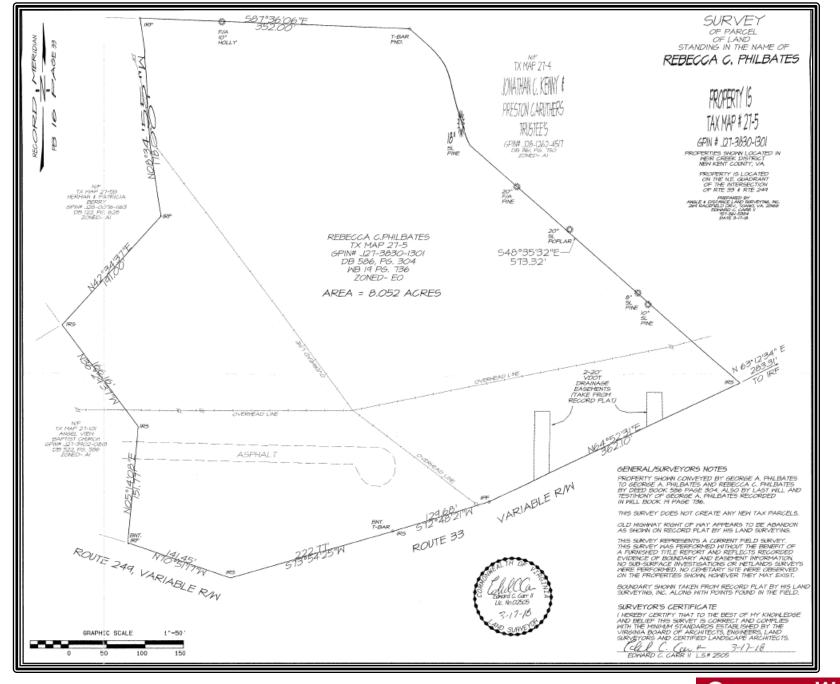
> Travis@CampanaWaltz.com www.CampanaWaltz.com



FOR SALE ± 8 Acres at the Corner of Route 33 and 249 New Kent, Virginia

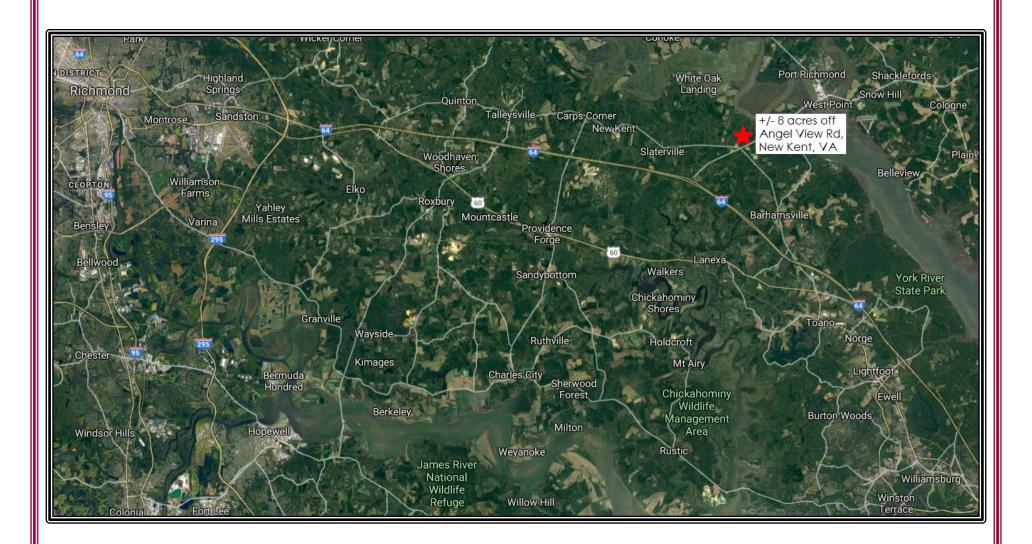
Location:	Off Angel View Lane at the corner of Route 33 & Route 249, New Kent
Description:	SIGNALIZED CORNER PARCEL! Between Richmond and Williamsburg, New Kent is the up and coming county for development. Located at the intersection of heavily traveled Route 33 & Route 249 is an 8 acre parcel ideal for Office, Retail, C-Stores, Carwash, Restaurant, and more. Easy close access to Interstate 64 as well as the Town of West Point.
Land Area:	±8 Acres
Sales Price:	\$575,000.00
Zoning:	EO- Economic Opportunity. Multiple allowable uses by right are attached in the marketing package.
General Information:	 Rare opportunity Growing and well established area In close proximity to Saude Creek Vineyards, New Kent County Courthouse, and Government Offices. Excellent location
Also included:	 Aerial Maps Survey Location Map
	For Additional Information, Please Contact: Travis Waltz Campana Waltz Commercial Real Estate, LLC 11832 Fishing Point Drive, Suite 400 Newport News, Virginia, 23606 757.327.0333 Travis@CampanaWaltz.com www.CampanaWaltz.com www.CampanaWaltz.com wtion was obtained from sources deemed to be reliable, but is not warranted.

This offer subject to errors and omissions or withdrawal without notice.



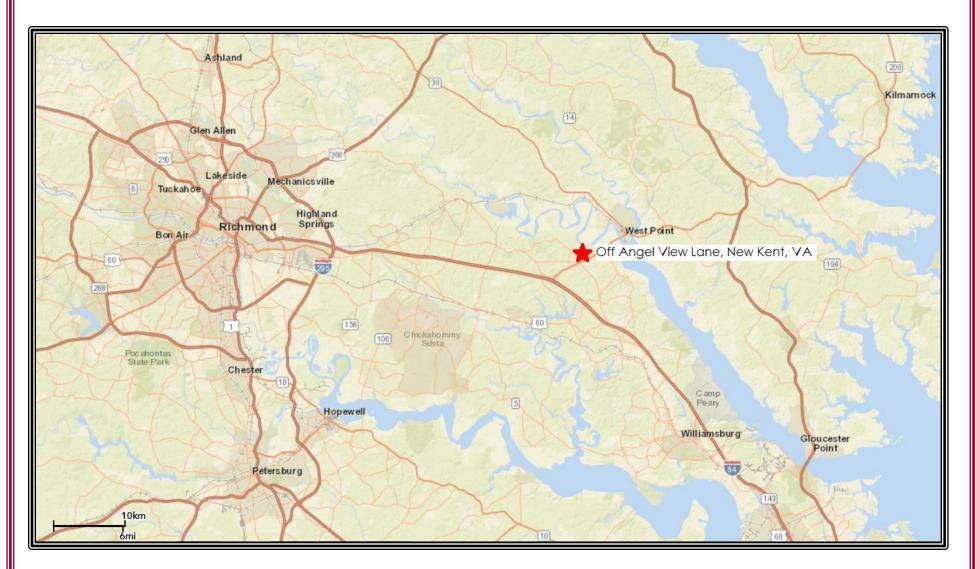


± 8 acres of Land off Angel View Lane, New Kent, Virginia





± 8 acres of Land off Angel View Lane New Kent, Virginia







Off Angel View Lane, New Kent, Virginia 23181, West Point, Virginia Drive Time: 15 minute radius Prepared by Janice Lewis, CCIM

Latitude: 37.50474 Longitude: -76.86941

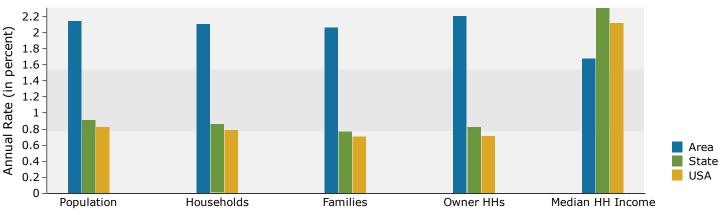
Summary	Cer	1sus 2010		2017		2022
Population		14,642		17,817		19,807
Households		5,295		6,448		7,159
Families		4,082		4,945		5,476
Average Household Size		2.68		2.69		2.70
Owner Occupied Housing Units		4,343		5,177		5,776
Renter Occupied Housing Units		952		1,271		1,384
Median Age		40.9		42.2		42.7
Trends: 2017 - 2022 Annual Rate		Area		State		National
Population		2.14%		0.92%		0.83%
Households		2.11%		0.86%		0.79%
Families		2.06%		0.77%		0.71%
Owner HHs		2.21%		0.83%		0.72%
Median Household Income		1.68%	24	2.31% D17	24	2.12%
Heveehelde hy Treeme						
Households by Income			Number	Percent	Number	Percent
<\$15,000 \$15,000			514 364	8.0% 5.6%	579 385	8.1% 5.4%
\$15,000 - \$24,999 \$25,000 - \$34,000			392	6.1%	392	5.5%
\$25,000 - \$34,999 \$35,000 - \$49,999			736	11.4%	741	10.4%
\$50,000 - \$74,999 \$50,000 - \$74,999			1,331	20.6%	1,289	18.0%
\$75,000 - \$99,999			1,047	16.2%	1,139	15.9%
\$100,000 - \$149,999			1,207	18.7%	1,450	20.3%
\$150,000 - \$199,999			511	7.9%	700	9.8%
\$200,000+			345	5.4%	486	6.8%
\$2007000 F			515	51170	100	01070
Median Household Income			\$72,002		\$78,246	
Average Household Income			\$87,183		\$98,858	
Per Capita Income			\$32,523		\$36,651	
	Census 20	010		017)22
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	839	5.7%	939	5.3%	1,026	5.2%
5 - 9	983	6.7%	1,106	6.2%	1,169	5.9%
10 - 14	1,031	7.0%	1,215	6.8%	1,325	6.7%
15 - 19	1,002	6.8%	1,127	6.3%	1,257	6.3%
20 - 24	714	4.9%	878	4.9%	879	4.4%
25 - 34	1,529	10.4%	1,950	10.9%	2,131	10.8%
35 - 44	2,142	14.6%	2,371	13.3%	2,726	13.8%
45 - 54	2,526	17.2%	2,687	15.1%	2,671	13.5%
55 - 64	2,013	13.7%	2,626	14.7%	2,880	14.5%
65 - 74	1,098	7.5%	1,892	10.6%	2,350	11.9%
75 - 84	547	3.7%	747	4.2%	1,074	5.4%
85+	220	1.5%	280	1.6%	319	1.6%
	Census 20			017)22
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent
White Alone	11,372	77.7%	13,584	76.2%	14,857	75.0%
Black Alone	2,433	16.6%	2,967	16.7%	3,291	16.6%
American Indian Alone	95	0.6%	121	0.7%	137	0.7%
Asian Alone	192	1.3%	301	1.7%	405	2.0%
Pacific Islander Alone	3	0.0%	4	0.0%	5	0.0%
Some Other Race Alone	159	1.1%	261	1.5%	356	1.8%
Two or More Races	388	2.6%	578	3.2%	755	3.8%
Hispanic Origin (Any Race)	552	3.8%	913	5.1%	1,224	6.2%
Data Note: Income is expressed in current dollars.	552	5.070	513	J.170	1,224	0.270
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Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2017 and 2022.

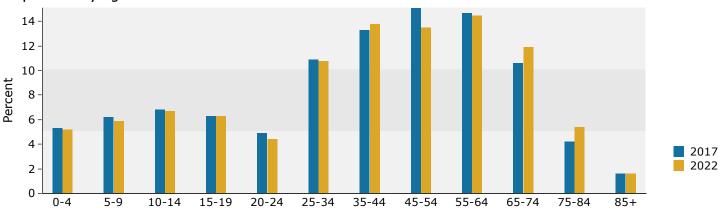


Off Angel View Lane, New Kent, Virginia 23181, West Point, Virginia Drive Time: 15 minute radius Prepared by Janice Lewis, CCIM Latitude: 37.50474 Longitude: -76.86941

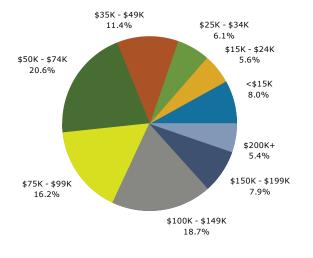
Trends 2017-2022



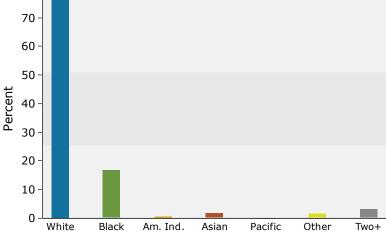




2017 Household Income



2017 Population by Race



²⁰¹⁷ Percent Hispanic Origin: 5.1%



Off Angel View Lane, New Kent, Virginia 23181, West Point, Virginia Drive Time: 30 minute radius Prepared by Janice Lewis, CCIM

Latitude: 37.50474 Longitude: -76.86941

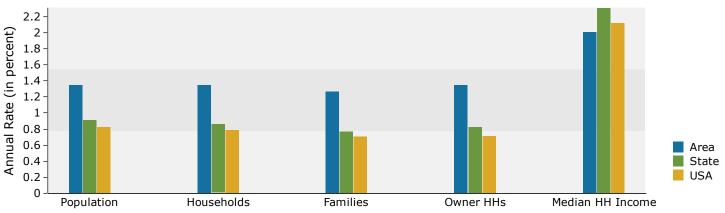
Summary	Cer	nsus 2010		2017		2022
Population		153,085		168,326		180,006
Households		59,181		64,849		69,344
Families		41,647		45,278		48,227
Average Household Size		2.48		2.49		2.50
Owner Occupied Housing Units		42,718		45,508		48,653
Renter Occupied Housing Units		16,463		19,341		20,691
Median Age		40.7		42.4		43.4
Trends: 2017 - 2022 Annual Rate		Area		State		National
Population		1.35%		0.92%		0.83%
Households		1.35%		0.86%		0.79%
Families		1.27%		0.77%		0.71%
Owner HHs		1.35%		0.83%		0.72%
Median Household Income		2.01%	20	2.31%	20	2.12%
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Households by Income			Number	Percent	Number	Percent
<\$15,000			5,406	8.3%	5,828	8.4%
\$15,000 - \$24,999 \$25,000 - \$34,999			5,018	7.7%	5,122	7.4%
			5,448	8.4%	5,312	7.7%
\$35,000 - \$49,999 \$50,000 - \$74,999			8,187 12,250	12.6% 18.9%	7,950	11.5% 16.7%
\$75,000 - \$99,999			9,360	14.4%	11,598 10,111	14.6%
\$100,000 - \$149,999			11,035	17.0%	12,969	14.0%
\$150,000 - \$199,999			4,330	6.7%	5,672	8.2%
\$200,000+			3,815	5.9%	4,781	6.9%
\$200,000+			5,615	5.970	4,701	0.9%
Median Household Income			\$64,885		\$71,659	
Average Household Income			\$84,981		\$95,355	
Per Capita Income			\$33,530		\$37,475	
	Census 20	10		017		22
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	8,355	5.5%	8,288	4.9%	8,663	4.8%
5 - 9	8,927	5.8%	9,124	5.4%	9,275	5.2%
10 - 14	9,454	6.2%	9,712	5.8%	10,250	5.7%
15 - 19	11,349	7.4%	11,214	6.7%	11,730	6.5%
20 - 24	11,424	7.5%	12,212	7.3%	11,572	6.4%
25 - 34	16,764	11.0%	19,618	11.7%	20,449	11.4%
35 - 44	18,846	12.3%	18,914	11.2%	21,337	11.9%
45 - 54	22,867	14.9%	21,930	13.0%	21,028	11.7%
55 - 64	20,399	13.3%	23,892	14.2%	25,047	13.9%
65 - 74	13,950	9.1%	19,588	11.6%	22,969	12.8%
75 - 84	7,806	5.1%	9,851	5.9%	13,055	7.3%
85+	2,943	1.9%	3,984	2.4%	4,632	2.6%
	Census 20)17	20	22
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent
White Alone	108,825	71.1%	117,545	69.8%	123,450	68.6%
Black Alone	33,717	22.0%	36,624	21.8%	39,035	21.7%
American Indian Alone	1,219	0.8%	1,385	0.8%	1,489	0.8%
Asian Alone	3,107	2.0%	4,249	2.5%	5,336	3.0%
Pacific Islander Alone	116	0.1%	163	0.1%	198	0.1%
Some Other Race Alone	2,156	1.4%	3,040	1.8%	3,843	2.1%
Two or More Races	3,944	2.6%	5,320	3.2%	6,654	3.7%
Hispanic Origin (Any Race)	6,286	4.1%	9,057	5.4%	11,526	6.4%
Data Note: Income is expressed in current dollars.						

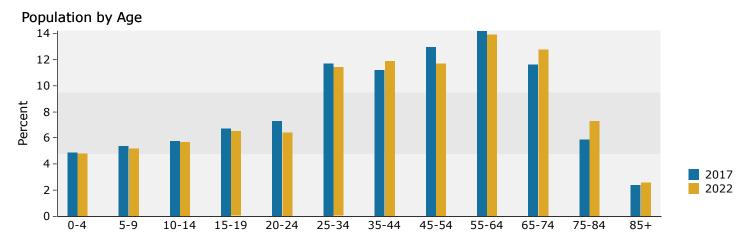
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2017 and 2022.



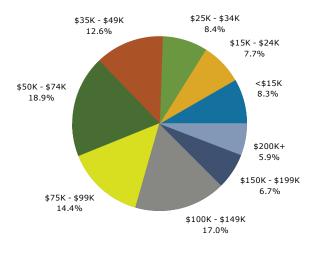
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Trends 2017-2022

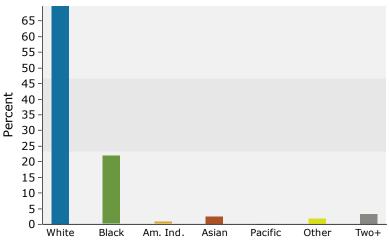




2017 Household Income



2017 Population by Race



2017 Percent Hispanic Origin: 5.4%



Off Angel View Lane, New Kent, Virginia 23181, West Point, Virginia Drive Time: 45 minute radius Prepared by Janice Lewis, CCIM

Latitude: 37.50474 Longitude: -76.86941

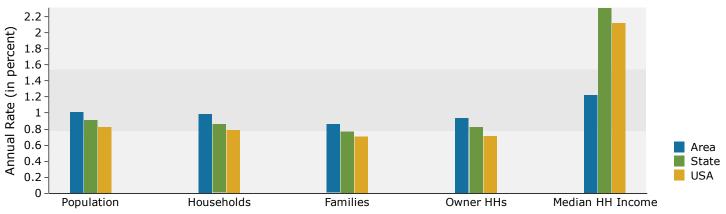
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Summary	Cer	1sus 2010		2017		2022
Population		886,797		953,721		1,003,039
Households		352,884		377,506		396,537
Families		225,094		237,735		248,188
Average Household Size		2.45		2.46		2.47
Owner Occupied Housing Units		218,654		223,696		234,375
Renter Occupied Housing Units		134,230		153,811		162,162
Median Age		36.5		37.8		38.7
Trends: 2017 - 2022 Annual Rate		Area		State		National
Population		1.01%		0.92%		0.83%
Households		0.99%		0.86%		0.79%
Families		0.86%		0.77%		0.71%
Owner HHs		0.94%		0.83%		0.72%
Median Household Income		1.23%		2.31%		2.12%
the set of the transmission				017		22
Households by Income			Number	Percent	Number	Percent
<\$15,000			43,396	11.5%	46,530	11.7%
\$15,000 - \$24,999			33,602	8.9%	34,112	8.6%
\$25,000 - \$34,999			37,380	9.9%	36,333	9.2%
\$35,000 - \$49,999			52,219	13.8%	50,013	12.6%
\$50,000 - \$74,999			71,921	19.1%	67,981	17.1%
\$75,000 - \$99,999 \$100,000 - \$140,000			50,291	13.3%	53,649	13.5%
\$100,000 - \$149,999			52,776	14.0%	61,393	15.5%
\$150,000 - \$199,999			19,675	5.2%	25,583	6.5%
\$200,000+			16,245	4.3%	20,941	5.3%
Median Household Income			\$55,697		\$59,214	
Average Household Income			\$73,622		\$82,801	
Per Capita Income			\$29,625		\$33,187	
	Census 20	010		017		22
Population by Age	Number	Percent	– Number	Percent	Number	Percent
0 - 4	56,616	6.4%	55,088	5.8%	57,257	5.7%
5 - 9	55,044	6.2%	56,769	6.0%	56,739	5.7%
10 - 14	55,040	6.2%	56,632	5.9%	59,172	5.9%
15 - 19	63,172	7.1%	60,512	6.3%	63,107	6.3%
20 - 24	72,251	8.1%	74,852	7.8%	71,901	7.2%
25 - 34	124,764	14.1%	139,194	14.6%	143,648	14.3%
35 - 44	116,005	13.1%	118,044	12.4%	130,062	13.0%
45 - 54	130,056	14.7%	123,047	12.9%	118,078	11.8%
55 - 64	103,546	11.7%	123,344	12.9%	127,641	12.7%
65 - 74	60,479	6.8%	86,593	9.1%	102,634	10.2%
75 - 84	35,112	4.0%	41,205	4.3%	52,852	5.3%
85+	14,712	1.7%	18,439	1.9%	19,948	2.0%
	Census 20			017		22
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent
White Alone	508,116	57.3%	535,316	56.1%	552,401	55.1%
Black Alone	296,424	33.4%	313,166	32.8%	324,387	32.3%
American Indian Alone	4,442	0.5%	4,883	0.5%	5,194	0.5%
Asian Alone	26,248	3.0%	34,475	3.6%	41,946	4.2%
Pacific Islander Alone	824	0.1%	1,164	0.1%	1,422	0.1%
Some Other Race Alone	26,050	2.9%	33,117	3.5%	39,771	4.0%
Two or More Races	24,694	2.8%	31,600	3.3%	37,918	3.8%
Hispanic Origin (Any Race)	56,119	6.3%	73,120	7.7%	88,757	8.8%
Data Note: Income is expressed in current dollars.						

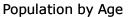
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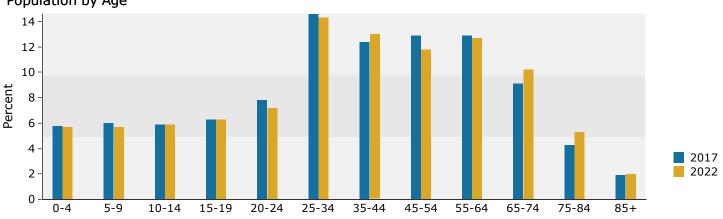


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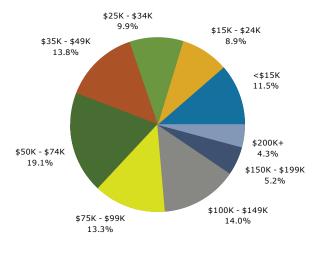
Trends 2017-2022



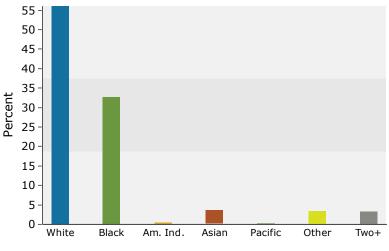




2017 Household Income



2017 Population by Race



2017 Percent Hispanic Origin: 7.7%

Sec. 98-62. - Table of land uses.

	Business	Economic Opportu- nity	Industrial	Conservation C-1	Agricul- tural A-1	Single- Family Residential R-O, R-OA, R-1, R-1A	General Residential R-2, R-2A	Multiple Family Residential R-3	Mobile Home Parks MHP
Agricultural, Forestal	and Conse	rvation							
Agriculture				Р	Р				
Agriculture, intensive					Ρ				
Animal husbandry					Р				
Farmers market	Р	Р		С	с				
Forestry	Р	Р	Р	Р	Р				
Game preserve, conservation area				Ρ	Ρ				
Orchard & vineyard		Р	С	Р	Р				
Portable sawmill				С	С				
Winery-farm	С	С		С	Р				
Winery-commercial	с	Ρ	Ρ		Р				
Residential									
Apartment		с						Р	
Condominium		с						Ρ	
Group care residential facility ≤ 8 residents					Ρ	Ρ	Ρ	Ρ	
Group care facility > 8 residents					С	С	С	Ρ	
Mobile home parks									Ρ
Senior housing	С	с					С	Р	

Single-family conversion to two- family				С		С		
Single-family detached dwelling				Ρ	Ρ	Ρ		
Single-family attached dwelling						Ρ	Ρ	
Transitional home				Р	Р	С	С	
Business, Commercia	l Service	1		1	1			
Agricultural equipment sales and service	Ρ	Ρ	Ρ					
Amusement facility (indoor)	Ρ	Ρ						
Animal hospital (with outside runs)	Ρ	Ρ	Ρ	С				
Animal hospital (without outside runs)	Ρ	Ρ	Ρ	С				
Antique shop	Р	Р		С				
Automobile fueling stations	Р	Р	Р					
Automobile sales and service	Р	Р						
Auto body and painting	С	Р	Р					
Auto retail parts sales-new & used	Ρ	Р						
Auto service stations, automobile repair services and garages	Ρ	Ρ	Ρ					
Bank, Financial Institution	Р	Ρ	A					

Barber and beauty	Р	Р				
shop	•					
Bar, nightclub	Р	A				
Bed and breakfast				Ρ		
Bicycle sales and service	Р	Ρ				
Boat parts or accessories sales	Ρ	Ρ				
Boat sales and service	Ρ	Ρ				
Book, card shop	Р	Р				
Brew Pub	Р	Р				
Building Supply and Lumber Store ≤ 15,000 square feet (without exterior storage)	Ρ	Ρ				
Building Supply and Lumber Store ≤ 15,000 square feet (with exterior storage)	С	Ρ				
Building Supply and Lumber Store >15,000 square feet (without exterior storage)	Ρ	Ρ	Ρ			
Building Supply and Lumber Store > 15,000 square feet (with exterior storage)	С	Ρ	Ρ			
Car wash	Р	Р	А			

		1		1	I				
Childcare center, adult daycare center, day care center, preschool, nursery	Ρ	Ρ	Ρ		С	С	С		
Clothing store, retail	Р	Р							
Commerce park	Р	Р	Р						
Computer and data processing center and services	Ρ	Ρ	Ρ						
Computer sales and service—retail (includes assembly using pre- manufactured parts)	Ρ	Ρ							
Conference center	Р	Р	Р						
Contractor office or shop without outdoor storage	Ρ	Ρ	Ρ		A				
Contractor office or shop with outdoor storage	С	Ρ	Ρ		С				
Mini supermarket, without gas pumps	Р	Р	A						
Copy center	Р	Р							
Drugstore	Р	Р							
Dry cleaning outlet	Р	Р							
Feed and seed store	Р	Р							
Florist shop	Р	Р							
Flour, feed mill		Р	Р		С				
Funeral home	Р	Р							
Gift, record and tobacco shop	Ρ	Ρ							

Group residential care facility	Ρ	с		С	С	
Hand crafted goods, traditional crafts	Ρ	Ρ	Ρ			
Hardware stores	Р	Р				
Home appliance sales and service	Ρ	Р				
Hotel, motel	Р	Р				
Household furniture/furnishings sales	Ρ	Ρ				
Industrial supply store	С	Ρ	Ρ			
Inn ≤ 10 rooms (includes tourist home)	Ρ			С		
Inn >10 rooms (includes tourist home)	Ρ	Ρ		С		
Kennel, commercial	Р	Р		С		
Laundromat	Р	Р				
Machine sales and indoor service	Р	Р	Р			
Mailing Services Center	Р	Ρ	Ρ			
Manufactured Home Sales		Ρ	Ρ			
Micro-brewery	Р	Р	Р	Р		
Mini-storage warehouse	С	Ρ	Ρ			
Recreational Vehicle (RV) sales & service	Ρ	Ρ				

Nursing, convalescent, or rest home	Ρ	С			Ρ	
Personal service and hygiene establishment	Ρ	Ρ				
Photography, dance, music studio	Ρ	Ρ				
Plant nursery, garden center ≤ 15,000 square feet	Ρ	Ρ		С		
Plant nursery, garden center > 15,000 square feet	с	Ρ	Ρ			
Plumbing and electrical supply outlet	Ρ	Ρ	Ρ			
Professional office	Ρ	Р	Ρ			
Rental center	Р	Р	Р			
Restaurant (sit- down)	Ρ	Ρ	Р			
Restaurant (drive- thru)	Р	Ρ	С			
Restaurant (with drive-in window)	Ρ	Ρ				
Retail bakery	Р	Р				
Retail establishment ≤ 30,000 sq. ft.	Ρ	Ρ				
Retail establishment over 30,000 sq. ft.	С	Ρ				
Shopping center 15,001—30,000 sq. ft.	Ρ	Ρ				

Shopping center over 30,000 sq. ft.	с	Ρ				
Spa, day spa	Р	Р				
Studio	Р	Р				
Theater	Р	Р				
Truck Fueling Stations	С	Ρ	Р			
Upholstery shop	Р	Р	Р			
Industrial, Manufacti	uring, Proce	essing, and s	Storage			
Asphalt mixing plant			С			
Boatbuilding, boat yard		Ρ	Ρ			
Brick manufacture			С			
Cabinet, furniture manufacture	С	Ρ	Р			
Cement, lime and gypsum manufacture			С			
Distillation of ethanol from grain			С	С		
Distillery	с	с	Р	Р		
Dry Cleaning Plant	с	с	Р			
Electrical and electronic device manufacture and assembly		Ρ	Ρ			
Laboratory (testing, medical, scientific, pharmaceutical)		Ρ	Ρ			
Machine and welding shop	С	С	Р			

						1	1	1	
General Manufacturing	С	С	Ρ						
Meat, poultry, fish processing without on-site slaughter		С	Ρ						
Meat, poultry, fish processing with on- site slaughter			С						
Monumental stone work			Ρ		С				
Office/construction trailer storage yard		С	Ρ		С				
Printing plant	С	Р	Р						
Recycling center/plant	С	Ρ	Ρ						
Resource extraction		С	С		С				
Salvage yard, automobile graveyard			Ρ						
Sawmill		С	Р		Р				
Warehouse		Р	Р						
Wholesale business and distribution center		Ρ	Ρ						
Wood preserving operation			С						
Wood yard			Р						
Public, Semipublic, Ir	stitutional,	Recreation	al						
Amusement park	С	С							
Animal shelter	С	с	Р	С	с				
Amusement facility, outdoor	Ρ	Ρ			С				

Archery, firearms, paintball range— indoor	Ρ	Ρ	Ρ		С				
Archery, firearms, paintball range— outdoor	с	С	Ρ		С				
Assembly hall, club, lodge	Р	Ρ			С				
Campground		с		с	С				
Cemetery, columbarium	Р	С	С		С	С	С	С	
Place of Worship	Р	Р	A		Р	Р	Р	Р	
Clinic or emergency care center	Р	Р	A						
Communications facility tower-radio, cellular ≤ 75 feet	Ρ	Ρ	Ρ		Ρ				
Communications facility tower-radio, cellular 75 ≥ 200 feet	С	С	Ρ		С				
Communications facility tower-radio, cellular < 200 feet	с	С	С		С				
Community center	Р	Р			С	А	A	А	А
Construction debris landfill			с		С				
Correctional facility			с						
Educational institution, K-12 school	Ρ	Ρ			Ρ	Ρ	Ρ	Ρ	
Equestrian facility	Р	Р	С		с				
Golf course		Р			Р	С			
Government office	Р	Р	Р		Р		Р		
L			4	4	A				

Health and fitness center	Ρ	Ρ	A						
Higher education institution	Р	Ρ			С				
Horse racing track	с	Р	С		с				
Hospital or medical center facility	Ρ	Ρ			Ρ				
Hunt club				С	С				
Library	Р	Ρ			Р		Ρ	Р	
Park,	Р	Ρ		С	Р	Р	Ρ	Р	Ρ
School-trade, vocational	Ρ	Ρ	Р						
Stable-commercial	С	С			с				
Steeplechase					с				
Theme park, amphitheater, stadium	с	с	с		С				
Timeshare Resort		с						С	
Turkey shoot					С				
Waste Transfer Station			С		с				
Wildlife preserve, conservation area				Ρ	С				
Zoological garden		с		с	с				
Transportation									
Airplane hangar —commercial			С						
Airplane hangar —private			с		с				
Airplane landing strip		С	с		С				

Airport			С						
Commercial Pier	с	Р	Р						
Individual pier	с	Р	С	с	Ρ				
Boat launch ramp	Р	Р	Р	Р	Р				
Bus station/terminal		С	С						
Commuter parking	Р	Р	Р		С				
Freight terminal			Р						
Heliport		С	Р		С				
Helipad	С	С	Ρ						
Parking lot, public	Р	Р	Р						
Marina, boatel commercial	С	Р		С	Ρ				
Marina, private				с	Ρ				
Motor vehicle rental	Ρ	Ρ	Ρ						
Trucking terminal			Р						
Truck stop (includes fuel sales and prepared food)	с	с	С						
Utilities									
Public utilities/railroads, transmission lines, impoundment	С	С	С	С	С	С	С	С	С
Energy generation facility			С						

P = Permitted

C = Requires Conditional Use Permit

A = Permitted as an Accessory Use

(1) The size limitations contained herein apply regardless of use; the specific use itself must be permitted within the district in

which it is located.

(2) The specific uses within a shopping center must be permitted within the district in which it is located.

(Ord. No. O-01-07, § C, 1-16-2007; Ord. No. O-15-08(R2), 1-12-2009; Ord. No. O-07-12, 7-9-2012; Ord. No. O-14-16, 12-12-2016; Ord. No. O-01-17(R1), 3-29-2017)

AGENCY DISCLOSURE

In a real estate transaction, when the Agent represents the:

Seller/Landlord:

then an Agent under a listing agreement with a seller acts as the agent for the seller. The listing company and all of its broker/agents, and the selling company and all of its agents as subagents of the seller, would owe their fiduciary duties to the seller. The broker and broker's agents may still provide buyer/tenants, as customers, with information about properties and available financing, may show them properties, and may assist them in preparing an offer to purchase, option or lease a particular property.

Buyer/Tenant:

then an Agent under a contract with a buyer acts as the agent for that buyer only, as a "Buyer/Broker/Agent," and the Agent is not the seller's agent, even if the Purchase Contract provides that the Seller or the Listing Broker will pay the Agent for the services rendered to the buyer/tenant. An Agent acting as the buyer's/tenant's agent must disclaim sub agency if offered and must disclose the Buyer/Tenant Broker/Agent relationship when dealing with the seller's/landlord's Agent or the Seller/Landlord. The Buyer/Tenant Broker/Agent owes its fiduciary duties to the buyer/tenant.

Buyer and Seller (Acting as a Dual Agent):

then an Agent, either acting directly or through one or more of the brokerage firm's other Agents, may be the Agent of both the buyer and the seller, but <u>only</u> if the scope of the agency is limited by a written agreement and <u>only</u> with the express knowledge and written consent of both the buyer and the seller. An Agent representing both the buyer and the seller <u>must disclose</u> all information regarding the agency relationship, including the limitation on the Agent's ability to represent either party folly and exclusively. The Agent <u>must not disclose</u> to either party, without the prior consent of the party adversely affected by the disclosure, any information obtained within the confidentiality and trust of the fiduciary relationship. As an example, the Agent must not tell the buyer that the seller will accept a price lower than the listing price, nor tell the seller that the buyer will pay a price offered, without the prior consent of the party adversely affected by the disclosure.

Campana Waltz Commercial Real Estate, LLC is the _____ Listing Broker, _____ Buyer Broker, _____ Dual Agent for the property submitted in this information package.

Acknowledged by: